

CONTRACT



WRC
4001 Nebraska Ave. NW
Washington, DC 20016
(202) 885-4000

www.nbcwashington.com

And:

MEDIA STRATEGIES & RESEARCH VA
11350 RANDOM HILLS ROAD
SUITE 670
FAIRFAX, VA 22030

<u>Contract / Revision</u> 310213 /		<u>Alt Order #</u>
<u>Product</u>		
<u>Contract Dates</u> 10/08/12 - 10/14/12	<u>Estimate #</u> 11123	
<u>Advertiser</u> KAINE FOR SENATE 2012		<u>Original Date / Revision</u> 05/08/12 / 10/19/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WRC	<u>Account Executive</u> Kaitie Conway	<u>Sales Office</u> Washington DC
<u>Special Handling</u>		
<u>Demographic</u> RA18+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u> 42650		<u>Advertiser Ref</u> 27689

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WRC	10/08/12	10/14/12	5-6A NEWS4 @5AM	5A-6A		:30			NM	3	\$2,430.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	1-1-1--				3	\$810.00			
N 2	WRC	10/08/12	10/14/12	6-7A NEWS4 @ 6AM	6A-7A		:30			NM	3	\$5,400.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	1-1-1--				3	\$1,800.00			
N 3	WRC	10/08/12	10/14/12	7-9A TODAY SHOW	7A-9A		:30			NM	3	\$8,100.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	1-1-1--				3	\$2,700.00			
D 4	WRC	10/13/12	10/13/12	News 4 Sat 6am 6-7a	6A-7A		:30			NM	0	\$0.00
N 5	WRC	10/13/12	10/13/12	Saturday Today 7-9a	7A-9A		:30			NM	1	\$1,000.00
	IP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-----S-				1	\$1,000.00			
N 6	WRC	10/14/12	10/14/12	News Sun 7-8a	7-8a		:30			NM	1	\$650.00
	IP											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-----S				1	\$650.00			
N 7	WRC	10/14/12	10/14/12	Sunday Today 8-9a	8-9A		:30			NM	1	\$2,700.00
	CDR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-----S				1	\$2,700.00			
N 8	WRC	10/09/12	10/09/12	9-10A TODAY SHOW 2	9A-10A		:30			NM	1	\$1,350.00
	CDR											

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FOR NBC & TELEMUNDO STATION CONTRACTS:

This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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<u>Contract Dates</u> 10/08/12 - 10/14/12		<u>Product</u>
<u>Advertiser</u> KAINE FOR SENATE 201:		<u>Estimate #</u> 11123
		<u>Original Date / Revision</u> 05/08/12 / 10/19/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/12	10/14/12	- 1 - - - -				1	\$1,350.00					
N 9	WRC	10/11/12	10/11/12	10-11A TODAY SHOW 3	10A-11A		:30			NM	1	\$1,000.00		
CDR														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/12	10/14/12	- - - 1 - - -				1	\$1,000.00					
N 10	WRC	10/10/12	10/10/12	11A-12P MIDDAY NEWS	11A-12P		:30			NM	1	\$400.00		
IP														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/12	10/14/12	- - 1 - - - -				1	\$400.00					
D 11	WRC	10/14/12	10/14/12	News 4 Sun 9-10a	9-10A		:30			NM	0	\$0.00		
N 12	WRC	10/08/12	10/14/12	Ellen	3P-4P		:30			NM	3	\$1,500.00		
IP														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/12	10/14/12	1 - 1 - 1 - -				3	\$600.00					
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>				
	1	WRC	10/08/12-10/14/12	Ellen	3P-4P	M - W - F - - - -	:30		\$600.00	NM				
See MG 12.6														
PREEMPT														
	3	WRC	10/08/12-10/14/12	Ellen	3P-4P	M - W - F - - - -	:30		\$600.00	NM				
See MG 12.7														
PREEMPT														
	5	WRC	10/08/12-10/14/12	Ellen	3P-4P	M - W - F - - - -	:30		\$600.00	NM				
See MG 12.8														
PREEMPT														
	6	WRC	10/08/12-10/08/12	Ellen	3P-4P	M - - - - -	:30		\$500.00	NM				
Ⓜ MG for 12.1 10/08														
	7	WRC	10/10/12-10/10/12	Ellen	3P-4P	- - - W - - - - -	:30		\$500.00	NM				
Ⓜ MG for 12.3 10/10														
	8	WRC	10/12/12-10/12/12	Ellen	3P-4P	- - - - - F - - - -	:30		\$500.00	NM				
Ⓜ MG for 12.5 10/12														
N 13	WRC	10/08/12	10/14/12	4-5P NEWS4 @ 4PM	4P-5P		:30			NM	2	\$2,160.00		
CDR														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/12	10/14/12	- 1 - 1 - - -				2	\$1,080.00					
N 14	WRC	10/08/12	10/14/12	5-6P NEWS 4 @ 5PM	5P-6P		:30			NM	5	\$8,100.00		
CDR														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/12	10/14/12	11111 - -				5	\$1,620.00					
N 15	WRC	10/08/12	10/14/12	6-7P NEWS4 @ 6PM	6P-7P		:30			NM	10	\$18,000.00		
CDR														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/08/12	10/14/12	22222 - -				10	\$1,800.00					
N 16	WRC	10/12/12	10/12/12	7-730P NBC NIGHTLY NEW:7P-730P			:30			NM	1	\$8,000.00		
CDR														

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FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.



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<u>Contract Dates</u> 10/08/12 - 10/14/12		<u>Product</u>
<u>Advertiser</u> KAINE FOR SENATE 201:		<u>Estimate #</u> 11123
<u>Original Date / Revision</u> 05/08/12 / 10/19/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	----1--				1	\$8,000.00			
D 17	WRC	10/14/12	10/14/12	6-630P NEWS4 @ 6P SU W	6-630P		:30			NM	0	\$0.00
N 18	WRC	10/11/12	10/11/12	730-8P ACCESS HOLLYWO	730P-8P		:30			NM	1	\$5,500.00
IP												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	---T---				1	\$5,500.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WRC	10/08/12-10/14/12	730-8P ACCESS HOLLYWO	730P-8P	----Th----	:30		\$5,500.00	NM		
See MG 18.2												
PREEMPT												
	2	WRC	10/11/12-10/11/12	730-8P ACCESS HOLLYWO	730P-8P	----Th-----	:30		\$5,500.00	NM		
Ⓜ MG for 18.1 10/11												
N 19	WRC	10/08/12	10/08/12	Revolution	10-11p		:30			NM	1	\$7,500.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	M-----				1	\$7,500.00			
N 20	WRC	10/09/12	10/09/12	The Voice	8-9p		:30			NM	1	\$9,500.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-T-----				1	\$9,500.00			
N 21	WRC	10/11/12	10/11/12	30 Rock/Parks	8-9p		:30			NM	1	\$3,000.00
IP												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	---T---				1	\$3,000.00			
D 22	WRC	10/12/12	10/12/12	10-11P DATELINE NBC	10P-11P		:30			NM	0	\$0.00
N 23	WRC	10/08/12	10/14/12	11-1135p M-SU L NEWS	11P-1135P		:30			NM	3	\$10,800.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	1-1-1--				3	\$3,600.00			
N 24	WRC	10/13/12	10/13/12	11-1135p M-SU L NEWS	11P-1135P		:30			NM	1	\$3,600.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-----1-				1	\$3,600.00			
N 25	WRC	10/14/12	10/14/12	1130P-1205A NEWS (NFL)	1130P-1205a		:30			NM	1	\$2,500.00
IP												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	-----1				1	\$2,500.00			
N 26	WRC	10/08/12	10/12/12	1135-1237A TONIGHT SHO	1135P-1237A		:30			NM	3	\$4,320.00
CDR												
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/08/12	10/14/12	1-1-1--				3	\$1,440.00			
N 27	WRC	10/08/12	10/14/12	5-6A NEWS4 @5AM	5A-6A		:30			NM	2	\$1,200.00
IP												

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<u>Contract Dates</u> 10/08/12 - 10/14/12	<u>Product</u>	<u>Estimate #</u> 11123
<u>Advertiser</u> KAINE FOR SENATE 201:		<u>Original Date / Revision</u> 05/08/12 / 10/19/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/08/12	10/14/12	- 1 - 1 - -				2	\$600.00				
N 28	WRC	10/08/12	10/14/12	6-7A NEWS4 @ 6AM	6A-7A		:30			NM	2	\$2,800.00	
IP													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/08/12	10/14/12	- 1 - 1 - -				2	\$1,400.00				
N 29	WRC	10/08/12	10/14/12	7-9A TODAY SHOW	7A-9A		:30			NM	2	\$4,000.00	
IP													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/08/12	10/14/12	- 1 - 1 - -				2	\$2,000.00				
N 30	WRC	10/08/12	10/14/12	4-5P NEWS4 @ 4PM	4P-5P		:30			NM	3	\$2,100.00	
IP													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/08/12	10/14/12	1 - 1 - 1 - -				3	\$700.00				
N 31	WRC	10/08/12	10/14/12	5-6P NEWS 4 @ 5PM	5P-6P		:30			NM	2	\$2,200.00	
IP													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/08/12	10/14/12	- 1 - 1 - -				2	\$1,200.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>			
	1	WRC	10/08/12-10/14/12	5-6P NEWS 4 @ 5PM	5P-6P	- Tu- Th- - - - -	:30		\$1,200.00	NM			
	See MG 31.3												
	PREEMPT												
	2	WRC	10/08/12-10/14/12	5-6P NEWS 4 @ 5PM	5P-6P	- Tu- Th- - - - -	:30		\$1,200.00	NM			
	See MG 31.4												
	PREEMPT												
	3	WRC	10/09/12-10/09/12	5-6P NEWS 4 @ 5PM	5P-6P	- Tu- - - - - - -	:30		\$1,100.00	NM			
	Ⓜ	MG for 31.1 10/09											
	4	WRC	10/11/12-10/11/12	5-6P NEWS 4 @ 5PM	5P-6P	- - - - Th- - - - -	:30		\$1,100.00	NM			
	Ⓜ	MG for 31.2 10/11											
N 32	WRC	10/08/12	10/14/12	11-1135p M-SU L NEWS	11P-1135P		:30			NM	2	\$5,000.00	
IP													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/08/12	10/14/12	- 1 - 1 - -				2	\$2,500.00				
Totals											61	\$124,810.00	

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/14/12	61	\$124,810.00	\$106,088.50
Totals	61	\$124,810.00	\$106,088.50

Signature: _____ **Date:** _____

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This Confirmation Contract Part I, together with the NBC/Telemundo TV Stations Confirmation Contract Part II, which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC/Telemundo for the advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBC/Telemundo may terminate this order only by written notice to the other at least 28 days prior to the effective date of such termination. NBC/Telemundo is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above.

FOR NBCE CONTRACTS:

This NBC Everywhere Confirmation Contract: Part I ("Part I"), together with the NBC Everywhere Terms and Conditions Part II ("Part II"), which has previously been provided under separate cover and/or is available upon request, shall constitute an agreement among the Advertising Agency named above, the Advertiser named above and NBC Everywhere, a division of NBC Universal, Inc. ("NBCU") as agent for the billing and payment related to the out of home platform advertising as herein provided. Advertiser and Agency shall be jointly and severally liable for all liabilities and obligations of either party hereunder. Except as expressly set forth in Part II, all warranties, whether express or implied, are hereby disclaimed. Unless otherwise agreed in writing and except as otherwise provided in Part II, either Agency or NBCU may terminate this order only by written notice to the other at least 60 days prior to the effective date of such termination; except all advertisements on the Premier Retail Network are firm and non-cancellable by Agency. NBCU is proceeding in reliance on your acceptance of and agreement to the terms set forth herein, including all terms and conditions contained in Part II, with respect to your advertising commitment as set forth above. The delivery of material or traffic instructions by the Agency or Advertiser relating to any advertising specified on this Part I shall confirm your consent to the terms and provisions of this Part I and Part II.